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How POD Works

Once you have contacted us and said you are interested in POD, we'll arrange a *POD discovery* call to plan your procurement year

Planning for expertise

In this meeting, we look at where you are with procurement understand the support you need, and when you will need it.

Whether it be monthly spending reviews, quarterly contract reviews, or planned pieces of work when key contracts expire, these all go into the plan

Ensuring the right resources

We then agree the resources you will need over the year and calculate the monthly charge. Once the commercials are sorted, you then have access to procurement experts when you need them.

Banking and Borrowing

With a 12 month engagement, you have a whole years resources available when you need them; you can bank days when you do not use them, and borrow days if you need more now, and less later. We will work together to ensure you get the right resources as and when you need them

Experts on Demand

We are with you all the way to help you maximise your investment, optimise your spending, and buy.

We have a track record of saving our clients millions of pounds each year. POD gives you low cost access to our expertise, and we can help you too!



Procurement expertise when you need it most

Dexter introduce an innovative service where you get the specialist expertise you need, with a range of skills at a cost-effective day rate and spread your cost over the year. Introducing **Procurement on Demand**!!

Sensible Spending

Procurement engagements pay for themselves several times over as the skills, knowledge and experience of the professional helps you save more, buy better, and reduce risk with thorough contract and commercial reviews and expert negotiations.

Our research has shown that many organisations seek procurement support only when they need it, and often pay over the odds. When you buy expertise in small blocks, it costs more.

We know business would prefer a service where they can gain access to procurement experts when they need them and spread their payments over the year, for assignments such as:

- A specific project to procure a service
- Cost Optimisation to reduce your current spend
- Contract reviews when you have renewals or new services
- Expert advice on more complex activities
- Full RFP projects to procure a large service or group of services.

Dexter Procurement on Demand does just that, and more. This is not just resource augmentation, you have access to the whole team from CEO to Consultant to ensure you get the skills, knowledge and experience you need to exceed your procurement goals

In today's challenging times, businesses need agility and flexibility more than ever. **Procurement on Demand** offers this with the flexible support you need that's agile, cost attractive, and focused where you need it.

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